

PATIENT PRIORITY

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Clinical Trial Site News and Insights From Elligo Health Research®

What's happening in the world of clinical research? What do you need to know to maximize your potential as a site? How can Elligo Health Research help?

Trial Trends to Watch

Hybrid Trials in Support of Sustainability

If clinical trials were a state, they'd have the same emissions as North Carolina or New Jersey!¹ An interesting solution? Near-patient decentralization. This concept uses decentralized trial solutions like remote data collection in conjunction with community healthcare providers to bring research to patients in their hometowns, reducing travel and therefore the trial's carbon footprint.

Artificial Intelligence

Artificial intelligence (AI) in clinical trials is expected to be a \$4.8 billion market by 2027.²

Research Tip of the Quarter

Prioritize Monthly Financial Reporting

The finances of running a clinical research site aren't exciting — but they are important. Monthly reporting is a vital component of site financial management as it helps maintain accuracy and timeliness while reducing the potential of time-sucking errors.

Focus your monthly reporting on:

- Accrued revenue
- Cash payments
- Account receivable aging
- Overviews of individual trials

¹Laws, L. Thermo Fisher Interview: Making clinical trials more sustainable by digitization and decentralization. Outsourcing Pharma. 2023 March 8.

²Artificial Intelligence (AI) in Clinical Trials Market. Markets and Markets. Accessed 2023 April.



Question:

“I want to expand my research portfolio into new therapeutic areas. Where do I start?”



Riley Kammer,
Vice President,
Network Expansion
Research
Partnerships

Answer:

First of all, you’re making an excellent choice! Protocol expansion will help protect your revenue, maintain your patient’s access to research, and enhance your relationships with sponsors and CROs.

You should start by selecting one or two new therapeutic areas or indications to target for expansion. To make sure you target an area with plenty of trials, consider what factors are incentivizing research spending and what indications sponsors are working in. You also need to consider if a potential area fits your operations. For example, think about whether you need to bring on a specialist, if you’re set up to accommodate special procedures, or if your staff is experienced with common scales or assessments associated with the target area.

Click here to submit your question, and our answer could be featured in the next issue!

SUBMIT A QUESTION



What Can Elligo Do for You?

When you join the [Elligo Research Network](#), you get everything you need to build your pipeline of high-interest trials, increase your revenue, and augment your patient care while efficiently advancing the development of new medicines and therapies.

Our [End-to-End Research Support program](#), offered through the Elligo Research Network, is supported by a state-of-the-art technology platform designed to work in a real-world healthcare environment. Optimizing data management, patient engagement, study conduct, and eSource, the platform features:

ResearchConnect®

Bridges healthcare data and research to reduce the administrative burden. Easily connects to any EHR system!

IntElligo® Research Stack Technology

Supports patient identification, recruitment, data interoperability, and more. Go from protocol to system ready in just 72 hours!

Don’t need a comprehensive research enablement program? Our [Research Partner Services](#) offers customized support options including:

- **Study Pipeline & Placement**
Offers access to exclusive clinical trials in high-interest therapeutic areas.
- **Financial Management Services**
Enhances the financial process through streamlined, automated, and personalized solutions.

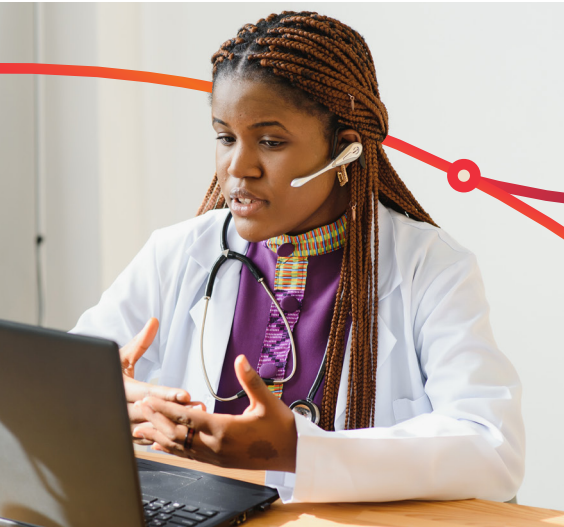


Benefits for Elligo Research Partners

As a healthcare-first research organization, we're proud to provide our site partners with:

- Reduced research costs
- Improved trial quality
- Decreased administrative burden and overhead
- Expanded therapeutic opportunities
- Tailored research pipelines
- Customizable support

Running a clinical research practice isn't easy. But when you join the Elligo Research Network, you're getting a partner who will be with you every step of the way.



What Our Partners Are Saying

"Elligo, in general, is very, very good. They know what they are doing. They helped us set up from A to Z, every part of the research. ... Their software is excellent, and they helped us every time we made mistakes. ... Their human solutions, their employees, stood out the most. We can't say enough good things about them..."

"I think every private practice should enter into clinical trials because then they'll be giving something back to the community and be helping the future of medicine. And not only that. Getting into trials is not as difficult as it normally is because of Elligo."

— Vasantha Pai, M.D.

RESEARCH RESULTS

This quarter, Elligo Research Partners enjoyed:

229

studies brought in
across all major
therapeutic areas

203

trials awarded to
our partner sites

1,672

participating
patients

6,227

patient study
encounters

Are You Ready to Maximize Your Research Potential?

Boost Your Pipeline. Seamlessly Run Studies. Accelerate and Diversify Trials.
Expand Patient Access to Research as Care.

JOIN THE ELLIGO RESEARCH NETWORK